STUDENT:	ISA Originator:
Test Student	Better Future Forward Opportunity ISA
123 Main Street	Fund (CP2), LLC
Anytown, Minnesota 55555	

# **Better Future Forward ISA Application & Solicitation Disclosure**

Better Future Forward (BFF) is a non-profit offering Income Share Agreements (ISAs). Like a traditional student loan, an ISA is a financial obligation you pay after you leave school. Unlike a traditional fixed-payment student loan, BFF's ISA is designed so that the amount you pay every month is aligned to and calculated based upon your income after you leave school.

#### **ISA Interest Rates & Fees**

There is no <b>interest rate</b> on an Income Share Agreement. Your payments are based on your future income.	This is an income share agreement. There is no interest rate. Your payments will be based on your future income. This means the amount that you pay will be based on how much you earn after you leave school.		
Your starting interest rate will be between:	If approved, you will be provided with an ISA Percentage in your <i>Approval Disclosure</i> . This percentage will not change and will be multiplied by your future income to calculate your future payments.		
<u>N/A %</u> and <u>N/A %</u>	If approved, your <b>ISA Percentage</b> will be between: 0.25% and 9.5%		
There is no interest rate on an income share agreement. Your payments (and the amount you will pay) is calculated based on your income.	of your future income.		
	Your ISA Percentage does not vary; however, the amount you pay (each month and in total) will vary based on what you earn in the future. You must make payments based on your income any time your future income is above the Lower Income Cutoff (described in the Reference Notes).		

# **ISA Fees**

- Application Fee: \$0.00
- Late Payment Fee: \$7.80 or 5% of the payment whichever is greater
- Late Document Fee: \$20.00
- Stop Payment/Returned Check Fee: \$30.00
- **Returned Item or Electronic Debit**: \$30.00

# **ISA Cost Example**

The total amount you will pay for this ISA will vary based on your future earnings. This example provides estimates based upon different income scenarios. THIS EXAMPLE ASSUMES (i) YOU WILL RECEIVE \$10,000 IN FUNDING; (ii) YOU WILL BE ENROLLED IN SCHOOL FOUR YEARS FROM YOUR FUNDING DATE, AND (iii) YOU WILL HAVE A 6-MONTH TRANSITION PERIOD.

Amount Provided	No Interest Rate Payments based on future income	Monthly Income Your future income (monthly)	Equivalent Annual Income Your future income (yearly)	Monthly Payment Amount What you must pay each month at this income level	Number of Months in Payment Term The length of your ISA obligation	<b>Total Paid</b> The amount you will have paid after you have made all payments
\$10,000	N/A	Less than \$1,667	Less than \$20,000	\$0	240 months	None
\$10,000	N/A	\$2,500	\$30,000	\$0	240 months	None
\$10,000	N/A	\$3,333	\$40,000	\$0	240 months	None
\$10,000	N/A	\$3,817	\$47,200	\$106	120 months	\$12,744
\$10,000	N/A	\$4,167	\$50,000	\$113	120 months	\$13,500
\$10,000	N/A	\$5,000	\$60,000	\$135	120 months	\$16,200
\$10,000	N/A	\$5,833	\$70,000	\$158	116 months	\$18,230 <sup>a</sup>
\$10,000	N/A	\$6,667	\$80,000	\$180	97 months	<b>\$17,359</b> <sup>a</sup>
\$10,000	N/A	\$7,150	\$88,500	\$199	85 months	<b>\$16,830</b> ª
\$10,000	N/A	\$7,500	\$90,000	\$199	85 months	\$16,830ª
\$10,000	N/A	\$8,333	\$100,000	\$199	85 months	\$16,830ª

Notes to ISA Cost Example:

a. In these scenarios, the Early Completion Clause was triggered.

Each number is rounded to the nearest whole dollar

#### **Payment Deferral**

You will not be required to make payments during your In-School Period or during your Transition Period (the 6 months after you leave your School). During your Payment Period, you have no payment obligation when your income is below the Lower Income-Cutoff. You also have the right to elect a Payment Relief Pause to suspend your payment obligation in months where your income is above the Lower Income-Cutoff, for up to twelve months (as more fully explained in the Income Share Agreement). While there is no interest rate on this Income Share Agreement, the Early Completion Amount does continue to grow during these periods (see Reference Notes).

# **Federal Loan Alternatives**

	Current Interest Rates by Program Type
Direct Subsidized Loan Program	
(fixed-rate federal student loans for	
undergraduates with interest paid on the	5.50% fixed
student's behalf while in school)	
Direct Unsubsidized Loan Program	
(fixed-rate federal student loans for	
undergraduates with payment due while in	5.50% fixed
school)	
Parent PLUS Direct Loans	
(fixed-rate loans to parents of dependent	8.05% fixed
undergraduate students)	

You may qualify for Federal education loans. For additional information, contact your school's financial aid office or the Department of Education at:

http://www.studentaid.gov.

#### Next Steps

- 1. **Find Out About Other Loan Options.** Some schools have school-specific financing benefits and terms not detailed in this form. Contact your school's financial aid office or visit the Department of Education's website at: http://www.studentaid.gov for more information about other loans.
- 2. **To Apply for this Income Share Agreement, Complete the Application and Self-Certification Form.** You may get this certification form from your school's financial aid office or contact us for assistance. If you are approved for this ISA, the ISA terms will be available for 30 days (terms will not change during this period, except as permitted by law).



#### Income Share Agreements (ISAs)

An ISA is your obligation to make payments which are indexed to your income. An ISA is not an assignment of your income, rather BFF will use your income to determine the amount you owe to us. Throughout the term of your ISA, your ISA percentage will not change. Thus, if your income increases, your payments will increase. If your income decreases, so do your payments. The amount you pay to us may be more or less than the amount you receive.

# **Eligibility Criteria**

- Be seeking a first bachelor's degree
- Be a freshman, sophomore, junior or senior by the time you would be receiving financing
- Be in good academic standing, meeting satisfactory academic progress
- Have no significant adverse credit events (though credit score is not a consideration)
- Be a U.S. citizen, permanent resident, or an undocumented student
- Have completed a Free Application Federal Student Aid (FAFSA)
- Be a participant in one of BFF's college access and success partners
- Be at least 17 years old at the time you sign the agreement
- If you plan to use funds from this ISA to cancel and replace one or more prior ISAs with BFF, you are not required to meet the above criteria.

#### **Monthly Payments**

- If you are still in school, you will begin making payments on the first day of the month following six months after you graduate, withdraw from school, or are no longer considered to be enrolled. If you are no longer in school and will use funds from this ISA to cancel and replace one or more prior ISAs with BFF and one or more of those ISAs is in a Transition Period, your payment term will begin on the first day of the month following the end of the Transition Period for the ISA with the most time remaining in its Transition Period. In all other cases, your payment term will begin on the first day of the month occurring after one whole month has passed from the effective date of your ISA. We will calculate your first monthly payments using a verifiable source of your income acceptable to us.
- Each year we will reconcile over- or under-payments made in prior year using your year-end IRS tax documentation approved by us. You must reimburse us for any under-payments and we will credit your account for any over-payments.
- You will owe nothing in months where your income is below the Lower Income Cutoff—an amount that is set in your Income Share Agreement.

#### What Happens if You do not Provide us with Required Information?

• You will have an obligation to provide us with new tax documentation every year. If you do not provide us with that documentation by the specified due date, you will be charged a fee of \$20.00 and be considered in breach of the agreement. Upon providing us with you tax documentation, we will adjust your payments accordingly and reconcile any over- or under-payments made during this time.

#### Payment Relief Pauses and Early Completion

- At your discretion, you can take up to 12 months of Payment Relief Pauses (temporary postponement of payments), continuously or separately, during the payment term. During a Payment Relief Pause, you will not be required to make payments. Months you use payment relief pauses will not be credited toward the Payment Window.
- You may terminate your ISA at any time by making a payment equal to the Early Completion Amount.

#### **Early Completion Clause:**

• Your payment obligation ends early when your payments (including any amounts paid beyond amounts that are due) reach the Early Completion Amount (your Loan Amount calculated at 7.50% annually), and you've paid any outstanding payments and fees.

#### **Borrowers in the Military**

• Servicemembers Civil Relief Act ("SCRA"). If you are not currently an active duty servicemember and you either become an active duty servicemember or are called to active duty from a non-active duty status, please contact us immediately, you may have additional rights under the SCRA.

#### Bankruptcy

• For private education loans, federal law limits your ability to discharge these loans in bankruptcy. BFF does not believe this standard should apply to your agreement with BFF. If you file for bankruptcy, you may still be required to pay back a "Private Education Loan." In the event that you file for bankruptcy, BFF will not assert that this agreement is subject to restrictions on discharge in bankruptcy that apply to Private Education Loans. If the bankruptcy court treats this agreement as a Private Education Loan and requires you to show "undue hardship" to discharge the obligation, and you otherwise have satisfied the requirements to obtain a discharge in bankruptcy, BFF will take all steps necessary to abandon any claims BFF makes for future payments under this Agreement. This does not mean that BFF will waive any rights to claim that you should have paid any amounts to BFF before the date you filed for bankruptcy.

What are the ranges of ISA terms?						
Your ISA Obligation			Your ISA Obligation Ends When You Meet <u>One</u> of These Three Finish Points:			
Total Loan Amount	Percentage of Income	Lower Income Cutoff	Upper Income Cutoff	You have made the Maximum Number of Monthly Income- Determined Payments	When the Payments You Have Made Trigger the Early Completion Clause	When you reach the Maximum Length of ISA Payment Window
\$1,000 and \$50,000	0.25% and 9.5%	\$47,200.00	\$88,500.00	120 to 180 payments	Your Loan Amount calculated at a 7.50% APR.	240 Months
The loan amount that has been disbursed to you, on your behalf, and/or used to cancel prior ISAs.	The percentage that is used to calculate your monthly payment. We will multiply the percentage of income by your gross monthly income to determine your monthly payment amounts (when you have income above the Lower Income Cutoff).	You are required to make payments when your gross earned income (expressed as an annual amount) is at or above this amount.	When your gross earned income is above this amount (expressed as an annual amount), your income determined payments will not continue increasing.	The maximum number of monthly income-determined payments (when your income is above the Lower Income Cutoff) needed to satisfy the ISA obligation.	If, after each monthly payment, BFF calculates that you would have paid off a loan with a 7.50% interest rate and with the same amount, same disbursement, same disbursement, same payments, and same timing of payments, your obligation is immediately done under this Early Completion Clause.	Your obligation ends 240 months after you enter the payment window, excluding any months where you use a Payment Relief Pause. Your payment window begins after you leave school and after your Transition Period has ended.
		How	long will my l	SA obligation last?		
	Minimum Terr	n (< <mark>1 month</mark> )		Maximum	Term (252 months)	
The shortest time your obligation could last. This case occurs if you trigger the Early Completion Clause in your first month out of school.			The longest time your obligation could last. This does not include the period of time when you are in school or any time included in the Transition Period. This case occurs if you have at least 120 months of zero payments (months where your income is below the Lower Income Cutoff) and you use all 12 of the Payment Relief Pause months available to you.			

# You will have certain obligations both while you are attending college and after you leave school.

# Your Obligations While in School Update your current contact information any time your contact information changes Update your enrollment status and whether you are graduating or plan to take a leave of absence or leave school Complete & send any documents we request Your Obligations After You Leave School Make your income share payments Tell us if there is any change to information you have previously provided to us Inform us of any change in employment status Let us know if there is any increase or decrease in your income

More information about ISA eligibility and payment options is available in your ISA application and your ISA Agreement. You can also contact us at (651) 401-8401.

[check req signer2] I have read the Application and Solicitation Disclosure.

Dated:

Better Future Forward ISA Contract & Disclosures - v17.0